

## 2021—2022 Annual Report



#### Table of contents

President's message	2
A note from the Executive Director	3
2021/2022—A year of changes	4
Settlement services	6
Youth settlement services	7

Employment services	10
Provincial Immigration Partnership	9
Community engagement	16
Website and social media	18
Funders and finance	20



#### Our Vision

We see our Island as a welcoming, respectful, and inclusive community that supports new immigrants as full members of society and values their contributions



#### Our Mission

We bring people and communities together by providing settlement services and fostering inclusion and integration





#### Our Values

We value accountability, diversity, empathy, integrity, innovation, respect, and team work



President's message Tina Saksida

The 2021-2022 fiscal year saw the beginning of a slow return to normal, although the Omicron wave highlighted the ongoing threat of the COVID-19 pandemic. At the Immigrant & Refugee Services Association PEI (IRSA), staff started transitioning back to working from the office and meeting with clients in person. I would like to thank our amazing management team and staff for their hard work, commitment, and sacrifice over the past couple of years; they have done a tremendous job supporting our clients during this difficult time, quickly adapting to new ways of working and making every effort to deliver high-quality services. I would also like to thank our volunteers for their dedication to IRSA, our clients, and the greater good.

The past year was also one of change. In October 2021, we officially renamed the organization to IRSA (from the PEI Association for Newcomers to Canada) to better reflect our clients and our mandate. Then in December 2021, we welcomed Bernadette Reynolds as our new Executive Director. Bernadette brings with her a wealth of senior management experience from the private sector and a fierce commitment to newcomer and refugee integration and well-being. Craig Mackie, our former Executive Director who retired in late 2021, had served in the role for twelve years and left an indelible mark on this organization, the people who worked with him, our clients, and the local community. We will forever be grateful to Craig for his contributions to IRSA.

Finally, I would also like to extend a heartfelt thank you to my fellow Board members – Arnold Croken (Vice President), Rachel Murphy (Treasurer), Vanessa Wachuku (Secretary), Ali Assadi, Chera-Lee Gomez, Gary Demeulenaere, Jim Hornby, Sandy Irwin, Trung Ngo, and Selvi Roy – for their willingness to volunteer their time and expertise to this important organization.

We have long held that newcomers enrich our communities in immeasurable ways. With the generous support of our funding partners, particularly the Federal and Provincial Governments, and the local community, we at IRSA consider it our duty and privilege to continue ensuring that immigrants and refugees can thrive here and make PEI their home.





A note from the Executive Director
Bernadette Reynolds

The year behind us was an eventful one. Parallel to providing the usual array of services to new immigrants settling on the Island, IRSA saw through a couple of significant changes: the organization changed its name to better reflect its mandate, and the position of Executive Director changed hands in December of 2021.

Despite the erratic travel rules due to the still-present global pandemic, the number of new immigrants who registered with IRSA nearly doubled compared to the previous fiscal year when the pandemic was in full swing. We signed up 1,390 new arrivals and provided services to over 4,000 unique clients through nearly 25,000 recorded interactions and interventions.

Starting my role at the Association's helm just over three months before the end of this reporting period, I hit the ground running. The first few weeks I spent becoming acquainted with managers and employees, funders, and community stakeholders, as well as IRSA's many services and activities. This was happening during yet another pandemic wave and reinstatement of some of the restrictions.

Here are some highlights from those first three months of my tenure at IRSA:

- We developed and launched a vaccination policy and started planning for staff to return to working from the office and reopening it to the public.
- We renegotiated the lease for the Charlottetown office space and arranged for ventilation system upgrades.
- We proposed and were granted funds to hire an additional Counselling Support Worker to address increasing mental health needs.
- We started *Health & Wellness* and other employee committees.
- Following the Russian invasion of Ukraine, we joined forces with local and national partners to prepare for a response to the imminent refugee crisis.

As I was welcomed into the role of Executive Director and joined the IRSA team, I was impressed and inspired by the dedication and passion of the staff, management, and the Board of Directors of this organization. As well, I am grateful to the funders and community partners for supporting our organization. I am using this opportunity to extend a heartfelt thank-you to everyone at IRSA, including the former Executive Director, Craig Mackie, who helped me in the first few weeks of my new engagement. I am pleased to be part of such a committed group of people and look forward to the year ahead.

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20

#### We've changed our name — PEIANC is now IRSA

Our organization was incorporated as a non-profit charitable organization in 1993 under the name PEI Association for Newcomers to Canada (PEIANC). Our mandate has been to provide short-term settlement services and lead long-term inclusion and community integration programs for new immigrants to Canada settling in the province of Prince Edward Island.

As of October 1, 2021, we officially changed the organization's name to Immigrant & Refugee Services Association PEI (IRSA). The new name better reflects who we are, what we do, and most importantly, who our clients are.

All our staff, services, programs, and activities continued as they have in the past, providing services to new immigrants in our province and organizing community engagement and integration events that bring the new and established Islanders together.

Our new domain name is irsapei.ca. Staff members can be reached at their original email addresses (@ peianc.com) or at the new domain (@irsapei.ca). To keep our brand recognizable, we kept the same symbol in our logo, changing only the organization's name and acronym.

We look forward to continuing our work with and on behalf of our clients, collaborating with our many community partners, our volunteers, and everyone who has made PEI one of the most welcoming places for new immigrants in Canada.

## IRSA | Immigrant & Refugee Services | A S S O C | A T | O N | Prince Edward Island

#### A thank-you to Craig Mackie

Craig Mackie, who had been the Executive Director at the Association for more than twelve years, officially retired from his position in December 2021. Many positive developments happened under his leadership.

Here are some things Craig accomplished during his time as the ED — two major strategic plans were developed; the number of employees and the size of the budget nearly doubled; the offices were moved into a more appropriate, accessible, and visible physical space; reception apartments for government-assisted refugees were established; a number of new programs and services were introduced; the network of community and business partners was expanded and strengthened; the name and the brand of the organization were changed to reflect its work better.

With Craig's support, IRSA's DiverseCity festival grew from a single-city multicultural street festival into a major series of events held in all three counties of the province, attracting more than 20,000 people annually. And finally, Craig led the organization in providing support and services to refugees and immigrants through the difficulties of the pandemic.

IRSA board and staff extend a heartfelt thank-you to Craig for his dedicated service to the Association and its clients. ■



#### Welcome, Bernadette Reynolds!

In December 2021, Bernadette Reynolds joined the Association in the role of Executive Director. Impressed by Bernadette's breadth and depth of professional experience, the Board welcomes her and the know-how she has accumulated in her many years of work in the private sector that will help strengthen and further develop the Association.

Bernadette has more than a decade of senior management experience with Western Union, working in Canada and the United Kingdom. She is widely respected as a leader, mentor, and coach, and she is a keen supporter of mental health in the workplace. She has volunteer experience with the Breaking Barriers program in the UK helping refugees in London prepare for the job market, and with Estación Inglesa in Spain helping Spanish speakers improve their English.

## SETTLEMENT SERVICES – 2021/2022 HIGHLIGHTS

#### A new Newcomer Settlement Services program

The Home Instruction for Parents of Preschool Youngsters (HIPPY) program empowers parents to actively participate in Canadian society and prepare their children for success in school and in life. Through home visits and personalized educational sessions, the HIPPY program leader ensures each parent is equipped with the proper tools to adjust to life in Canada with children. This year, eight families with nine children took part in the program. The participating parents were all mothers, and we are hoping to engage some fathers in the future. Participants have reported back that this activity has given them the confidence to be able to speak up for their children and their educational needs, and that the children looked forward to HIPPY time with their mom.

#### Atlantic Immigration Program brings a new stream of immigrants to PEI

The Atlantic Immigration Program (AIP) exited its pilot phase at the end of 2021. It is now established as a pathway to permanent resident status for skilled workers and international graduates (from a recognized post-secondary institution in Atlantic Canada) who want to work and live in one of Canada's four Atlantic provinces — New Brunswick, Nova Scotia, Prince Edward Island, or Newfoundland and Labrador. The program helps employers hire qualified workers for jobs they cannot fill with the existing local workforce. At IRSA, we now have a cross-department team that works with the clients who apply for the program, and the employers who are undergoing the designation process through IRCC. A settlement worker helps the applicants navigate the process, and a Cultural Inclusion Trainer delivers the Intercultural Competency Training (ICT) which is mandatory for participating employers. In this reporting period, seventy-nine AIP applicants registered with IRSA for assistance.

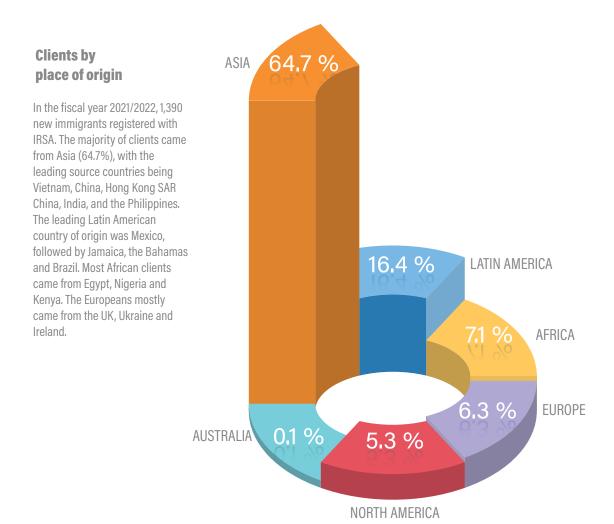
#### **Counselling Support Services**

The counselling support team, now under the Settlement Services umbrella, delivered an eight-week online *Parenting Tool Kit* course and a four-week in-person *Active Parenting* workshop. Topics included stress management, communication skills, bullying, screen time, positive discipline tools and self-esteem. As well, IRSA's counselling services have supported individual clients and families through challenging situations at home, work, school, and elsewhere.

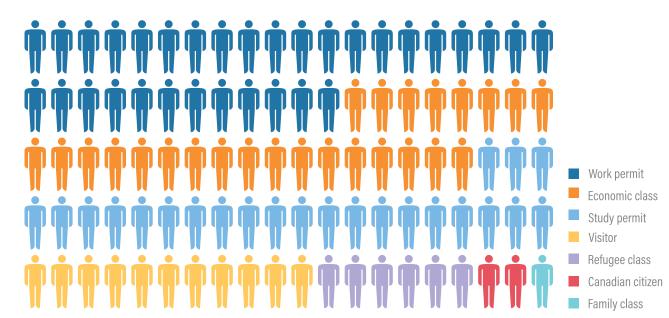




#### INTAKE OVERVIEW FOR THE 2021/2022 FISCAL YEAR



#### **Clients by immigration class**





#### **Youth Settlement Services**

The YSS team offers support to immigrant students (Kindergarten through Grade 12) and their families. The team members assist newcomer children to integrate into the Canadian school system, provide guidance and transfer of skills to help youth adapt to Canadian culture, and support students in coping with social, emotional, and family or other relationship-related challenges. The team members advocate on behalf of newcomer children and families as needed.

UNIQUE CLIENTS MONTHLY

were served on average by the YSS team in this reporting period

## GROUP ACTIVITY SESSIONS were delivered by the YSS team in this reporting period

## YOUTH SETTLEMENT SERVICES — 2021/2022 PROGRAMING HIGHLIGHTS

#### **Youth Settlement Services in Summerside**

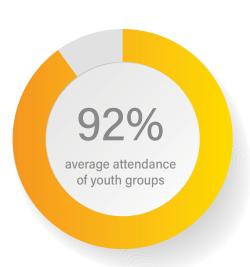
In November 2021, the Youth Settlement Services (YSS) team introduced a full-time Youth Settlement Worker in the Summerside area for the first time. This expansion was welcomed by the schools in the area as well as students and their families. They all now benefit from an array of in-person services that include meetings with parents and school administrators, follow-up appointments with families, internal referrals to counselling support workers, as well as international friendship groups in schools and group sessions for youth. To promote the new services, the YSS team conducted an extensive outreach campaign to inform immigrant families in the area.

#### **Future Readiness Program for immigrant youth**

In July 2021, YSS was approved for a second year of funding from the RBC *Future Launch* program. This opportunity enables YSS to run a one-to-one support program focused on helping immigrant students in grades 9 to 12 find part-time or summer employment. The participating youth received help with writing resumes and cover letters. The team also helped the youngsters with interview preparation, informed them of post-secondary education options, and assisted with applications. In addition, the YSS team offers monthly online sessions on topics developed to help students prepare for the challenges that the future may bring.

#### Learn to Camp program for immigrant youth

The YSS team started a partnership with Parks Canada to run a *Learn to Camp* program for youth as an alternative to the Camp Keir overnight camping YSS had been offering in the past. Two overnight camping trips were offered to two different age groups: Grades 7 to 9 and Grades 10 to 12. These activities provided a new experience of outdoor camping in a tent to many immigrant youngsters who may have had limited or no access to this popular Canadian activity due to cultural differences, financial challenges and other circumstances before moving to Canada. Parks Canada provided most of the programming and granted the organization \$1,250 for each camping group.



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# NEW CLIENTS sought help with employment in this reporting period

NEEDS ASSESSMENTS

related to employment conducted by the Employment Services team

## EMPLOYED NEWCOMERS found employment with the help of IRSA's employment specialists

## EMPLOYMENT SERVICES - 2021/2022 HIGHLIGHTS

#### **Alternate Careers Week**

In November 2021, IRSA's Employment Services team hosted its second virtual Alternate Careers Week, reaching clients and employers across the province, including rural areas. This event featured over thirty employers and industry representatives including health care, construction and trades, bio science and Human Resources. Over 120 clients attended.

#### **Atlantic Immigrant Career Loan Fund**

The Atlantic Immigrant Career Loan Fund (AICLF), a microloan fund for internationally trained individuals, saw a rise in applications during the 2021-2022 year. As healthcare worker numbers in the province dropped, the number of IRSA clients receiving training in this field increased significantly thanks to this initiative. Our team worked diligently with clients, guiding them to the success they deserve and that our community needs.

#### **SUCCESS STORIES**

#### Jay-Philippines

Arriving at the Charlottetown airport and noting a lack of an immigration office and a single conveyor belt, Jay immediately knew there would be an adjustment to his life. The IRSA team helped this transition—from his first visit to the website which helped him navigate the steps required to become a Canadian citizen, to his first encounter with settlement workers Steve and John who would help Jay to realize his dream to continue his education become a Registered Nurse.

After a few visits to the IRSA office, Jay was relieved to learn that the Atlantic Immigration Loan Fund, a microloan fund for internationally-trained professionals, would help cover the costs of his RN exams and the Bridging program – the necessary steps to finish his studies and start a nursing career in Canada. Jay says that all of this was overwhelming at first but IRSA staff helped replace stress with peace of mind. "When we came here, we were treated like family. Whatever happens, we have somewhere to go."

#### Bibiana-Brazil

Bibiana, a movement specialist, came to Canada to escape Brazilian politics and to create her own future with the freedom to do so on her own terms. Her long-term plan was to build her own business, similar to the one she ran in her home country. With Canadian standards differing from those of Brazil, Bibiana found the entire process daunting.

After a consistent three to four months with an employment specialist, Bibiana had a complete resume, a cover letter, and renewed confidence. English as a second language was not difficult for her, but she needed helped practicing in a world of native, fluent speakers.

"I was afraid to talk to anyone. But I had to speak to get a job!" IRSA's employment services team created mock interviews and time to practice English expressions and common workplace vocabulary. Bibiana found her first job with Sports Centre Physiotherapy, where she stayed until finally opening doors to her new business, *Move Better For Life*.

#### Kendi-Democratic Republic of Congo

Kendi's life-long dream has always been to become a doctor. By nature she is a caretaker, and she is passionately driven to give her family a safe and happy life. Living in South Africa prevented making this dream a reality due to her status and the lack of education opportunities for refugees.

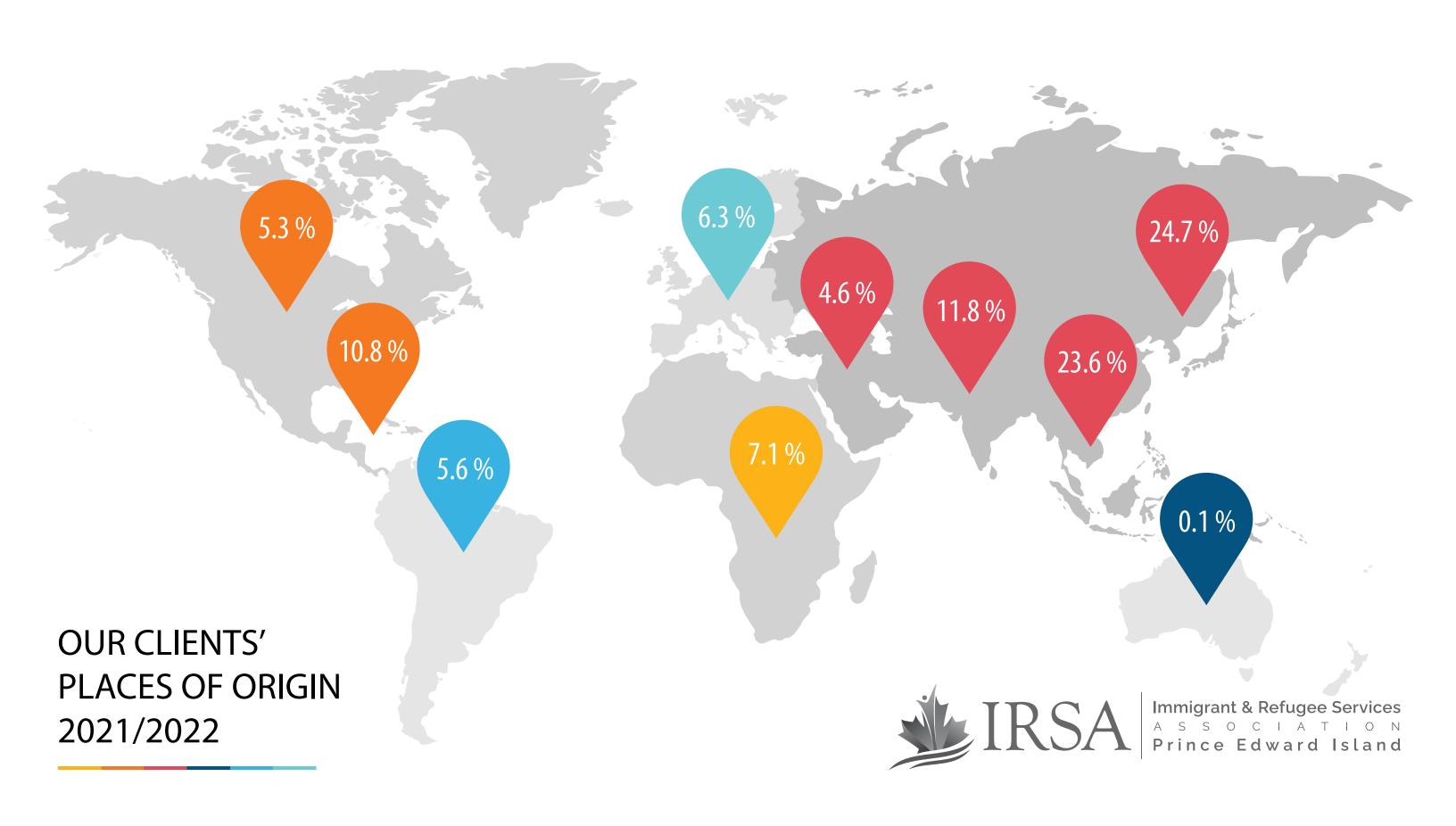
Kendi arrived in Canada in 2019 with her family of six. She immediately fell in love with PEI and was eager to learn about her new opportunities to work and go to school. Working with IRSA's employment services, Kendi learned how to create a proper, Canadian-style resume and cover letter. The team guided her through the steps to apply for a student loan, and helped her connect with advisors at Holland College. She applied to the Licensed Practical Nursing Program and started immediately.

"I love it, it's my passion," she explains. "At the end of the day I will be helping somebody who cannot take care of themselves, and I will be taking care of them."









14



#### PROVINCIAL IMMIGRATION PARTNERSHIP — 2021/2022 HIGHLIGHTS

#### **Provincial housing intervention**

IRSA's Provincial Immigration Partnership (PIP) team led a major housing intervention for PEI, bringing research to a province-wide partnership network. Later, the same research was shared at a national conference. Along with PIP partners, we advocated with CMHC to secure support for PEI through round two of their housing initiative. We supported Stratford, the municipality that stepped forward with updated research and a support letter, and it was selected for the support package. The PIP team continues this support through a housing innovation working group.

#### Influencing provincial budget decisions

PIP presented, informed, and advocated during the provincial pre-budget consultations to influence budget priorities, based on the 2022 trends identified through surveys and consultations with newcomers. This effort resulted in additional mental health support, increase in funding for housing innovation work, additional support for workforce innovation in response to labour shortages, and increased awareness of the importance of immigration in countering labour shortages.

#### A new partnership

We started a new partnership with a workforce innovation program at Holland College to bridge the gap between immigrants and other job seekers to job opportunities. This included micro-credential programs created in response to labour shortages. This collaboration, still underway, will involve the creation of a next-step working group, a recommendation under the PIP action plan.

#### **Career development initiative**

The PIP team worked with direct service partners on expanding youth and adult career development. We informed, advocated and supported the partners as they expanded information and learning sessions. Initial steps were taken in this reporting period, and we anticipate more work in this area going forward.

#### **Supporting Canadian business cultural classes**

Our team supported a direct service provider related to Canadian business cultural classes, following

concerns raised in the survey and observed business practices. After a series of advocacy meetings to update and inform partners on all findings, we held a one-to-one meeting with this partner. They launched a Canadian business culture class and the first session was held this year.

#### Advocacy for more mental health supports

The PIP team took part in a short-term mental health working group early in 2021. Following the third pandemic lockdown and related surge in mental health needs, the team advocated and cowrote a proposal to expand mental health support for immigrants. This work was done following the recommendations in PIP's action plan.

#### Response to the crisis in Ukraine

Our team participated the rapid response to the news of the crisis in Ukraine in February 2022. Many partners in this response showed commitment and leadership. A short-term informal working group was formed to prepare for possible arrival of refugees, collaborate between organizations, and work with PEI's established Ukrainian community.

#### Other activities

- National presentations (CDP housing, National Conference, and P2P/IRCC collaboration)
- Expanded work related to Atlantic and National networks and support
- LIP Council #1 EPIC has fully reformed and launched late this year with a new chair, new strategic plan, refreshed membership, and a new momentum
- LIP Council #2 several small group sessions and a series of one-to-one meetings, consultations, and activities were completed this year with municipalities in the Greater Charlottetown area, to lay the foundation for an upcoming working group refresh in 2022-2023





### CONSULTATIONS 154 more consultations accross the partnership network compared to

last year



#### **DiverseCity multicultural festival**

With Public Health restrictions changing as summer approached, the *DiverseCity* management, Transform Events and Consulting, was able to plan for in-person events for the festival for the first time since 2019. Five events were planned and delivered in June and July in five communities across the Province—Charlottetown, Summerside, Alberton, Three Rivers, and Abram Village.

Although audience numbers were limited according to Public Health rules, performers and attendees were delighted to have the festival return, even in this modified fashion. The performances were recorded, and the festival highlights were broadcast on Eastlink Television every Saturday evening in September. The combined live, broadcast, and streamed audience was estimated to a 145,000.



## COMMUNITY ENGAGEMENT PROGRAMMING — 2021/2022 HIGLIGHTS



#### Canada School information and orientation

Canada School presentations continued online, enabling newcomers to grasp Canadian culture concepts from the comfort of their own home. High attendance modules included Renting on PEI - Tenants' Rights and Responsibilities, Reconciliation and the Mi'kmaq First Nations, Understanding Mortgages, Canadian Citizenship and PEI Drivers Licences. These educational information sessions followed by a question and answer period, prove to be an integral part of adjusting to life in PEI and Canada.

#### **Newcomer Artist Circle**

Newcomer Artist Circle was a project realized through a partnership between IRSA and the City of Charlottetown. Over the course of four months a group of eight clients, with the help of local artist Kirstie McCallum, designed and painted a two-sided mural. While one side depicts the diversity of nature and wildlife, the other showcases people and cultures who have made PEI their home. The artwork was presented during an unveiling ceremony in August with the artists, IRSA team members, the Mayor of Charlottetown, and staff from City Hall in attendance.

#### **Learn to Camp program returns**

After a one-year hiatus the *Learn to Camp* program returned in 2021 as part of our ongoing partnership with Parks Canada. IRSA staff led camping trips for clients in July and August, and spots filled quickly by new camping enthusiasts. This marked a 10-year anniversary since the Association began offering this activity to clients.



#### A new intercultural training program for employers

Intercultural Competency Training (ICT) was introduced for the purpose of the Atlantic Immigration Program (AIP), and it began in January 2022. ICT presentations are delivered to employers undergoing the designation process for AIP. The goal is to help the employers create strategies to reduce barriers and foster a sense of belonging for newcomer employees. The training focuses on creating a workplace with an understanding of diversity, equity, and inclusion. By the end of this reporting period, 18 presentations had been delivered to more than 100 management-level staff. There is a checkin with employers after three months of the training delivery to follow up, measure their progress, and determine how they are reaching their goal to create and maintain a workspace that is welcoming and inclusive.

## A BIG THANK-YOU TO OUR COMMUNITY PARTNERS!

Markham Centre Financial

MRSB Group

Parks Canada

**PEI Connectors** 

Public Health

Sobey's, Inc.

Tennis PEI

Town of Alberton

Town of Cornwall

Town of O'Leary

Town of Souris

Town of Stratford

Town of Tignish **Trinity United Church** 

United Way of PEI

University of PEI

Winter Love PEI

Town of Three Rivers

Wake Up Dance Studio

Women's Network PEI

YMCA of Greater Toronto

Town of Montague

**RBC** Foundation

**Rural Action Centres** 

PEI Literary Alliance

PEI Public School Branch

Persian/Iranian Community

RBC Royal Bank of Canada

Social Services and Seniors

Summerside Lobster Festival

The Rotary Club of Charlottetown

**UPEI International Student Office** 

Tourism Accommodation Levy - Summerside

Tourism Industry Association PEI (TIAPEI)

St Paul's Anglican Church Stratford Community Garden

Special Events Reserve Fund (SERF)

RCMP of Prince Edward Island

Provincial Public Library Service

Provincial Credit Union

Mi'kmag Confederacy of PEI

Native Council of Prince Edward Island

PEI Business Women's Association

**PEI Human Rights Commission** 

PEI International Business Centre

PEI Career Development Association

**ARAISA** 

Atlantic Canada Opportunities Agency (ACOA)

Atlantic Lottery Corporation

Bienvenue Évangéline

Black Cultural Society of PEI

Canadian Association for Advancement of Women in Sport

Canadian Lebanese Association of PEI

Canadian Mental Health Association-PEI

City of Charlottetown

Cornerstone Baptist Church

**Engineers PEI** 

Friends of Montague Summer Days

Holland College

Jumpstart (Canadian Tire)

Kerala Association of PEI

Kinsmen

Maritime Electric

irsapei.ca/guide

#### WEBSITE AND SOCIAL MEDIA





In this reporting period, IRSA's website had an average of 15,000 unique visitors monthly. Tipically, more than 1,250 visitors browsed the website for longer than 30 minutes each month.

In our Online Guide, newcomers can access essential information needed to settle on PEI. The Guide, and most of the rest of the IRSA website, is available in eight languages: English, French, Spanish, Arabic, Persian, Chinese (Simplified), Korean and Vietnamese.

•••	!
Welcome to Canada and PEI	First things to do when you arrive
	\$
Important documents	Money and finances
Housing	Food
Shopping	Transportation
Communication	Health
2	
Information for parents and youth	Adult education
O	
Employment	Law and order
46	*
Culture and social life	Canadian citizenship

Canadian Vietnamese Association on PEI

Carrefour de L'Isle-Saint-Jean

**CBDC West Prince Ventures Limited** 

**CHANCES Family Resource Centre** 

Charlottetown City Police

Chinese-Canadian Association of PEI

Charlottetown Farmer's Market

CIBC Community Investment

City of Summerside

Community Legal Information (CLI)

Confederation Centre of the Arts

Construction Association of PEI

Culture Summerside

Diocese of Charlottetown

Downtown Charlottetown, Inc.

Eastern Chamber of Commerce

Efficiency PEI

Family Service PEI

Family Violence Prevention

Girls Action Foundation

Greater Charlottetown Area Chamber of Commerce Greater Summerside Chamber of Commerce

Harmony House Theatre

Health PEI

Indo-Canadian Association of PEI

Immigrant Services Association of Nova Scotia (ISANS)

KidSport PEI

Kwik Kopy Printing

La Coopérative d'intégration francophone

# SOFS S

#### **Federal**

Immigration, Refugees and Citizenship Canada (IRCC/CIC)

Canadian Heritage

Health Canada

Human Resources and Skills Development Canada (HRSDC)

#### **Provincial**

Government of Prince Edward Island Department of Workforce and Advanced Learning Skills PEI

#### Municipal

City of Charlottetown City of Summerside Town of Alberton Town of Montague Town of O'Leary Town of Tignish

#### **Grants and donations**

Atlantic Lottery Corporation Brown's Volkswagen CapServCo Limited Partnership **CIBC Community Investment** Downtown Charlottetown Inc

Edward NewTech Ltd

Friends of Montague Summer Days

Girls Action Foundation

Great Enlightenment Buddhist Institute Society

Greater Charlottetown Area Chamber of Commerce

Invesco

**Kwik Kopy Printing** 

Maritime Electric

MRSB Group

Provincial Credit Union Ltd.

**RBC Royal Bank** 

Respon Wealth Management Corp.

Special Events Reserve Fund (SERF)

Summerside Lobster Festival

Tourism Accommodation Levy – Summerside

YMCA of Greater Toronto

#### **REVENUE**

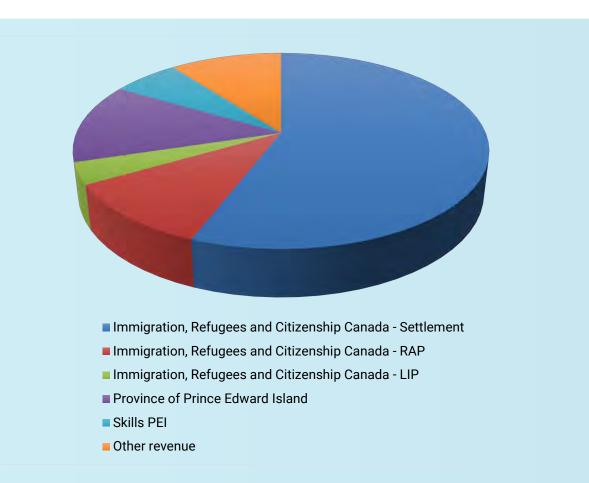
	2021-2022	2020-2021
Immigration, Refugees and Citizenship Canada - Settlement	2,026,219	1,808,732
Immigration, Refugees and Citizenship Canada - RAP	390,334	248,041
Immigration, Refugees and Citizenship Canada - LIP	129,998	81,359
Province of Prince Edward Island	479,736	432,691
Skills PEI	222,841	219,921
Other revenue	375,723	345,432
Total	3,624,851	3,136,176

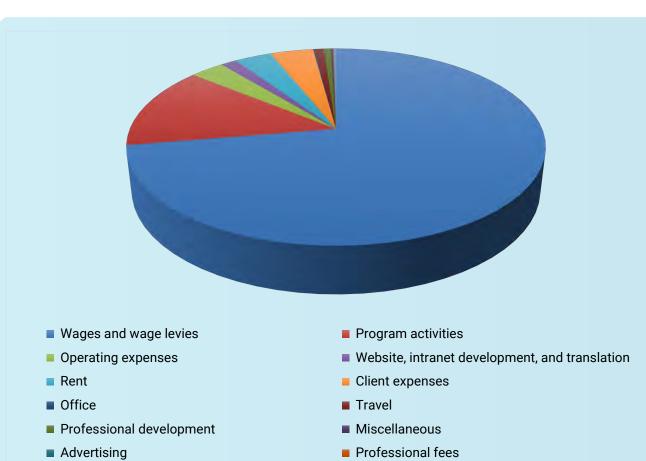
#### **EXPENSES**

Wages and wage levies	2,590,826	2,310,261
Program activities	486,706	371,525
Operating expenses	112,096	84,942
Website, intranet development, and translation	52,461	68,777
Rent	122,232	120,482
Client expenses	141,941	69,859
Office	4,547	3,957
Travel	30,542	11,271
Professional development	23,265	10,782
Miscellaneous	4,981	4,674
Advertising	1,739	777
Professional fees	3,390	2,750
Amortization	6,904	7,359
Total	3,581,630	3,067,416

2021-2022 2020-2021

	2021-2022	2020-2021
Excess of revenue over expenses	43,221	68,760





Amortization



Special thanks to IRSA clients whose stories and photographs are featured in this 2021-2022 Annual Report. Your stories are inspirational and show in a tangible way the true benefits immigration brings to Prince Edward Island.

Every effort has been made to ensure that the information in this report is accurate.

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